

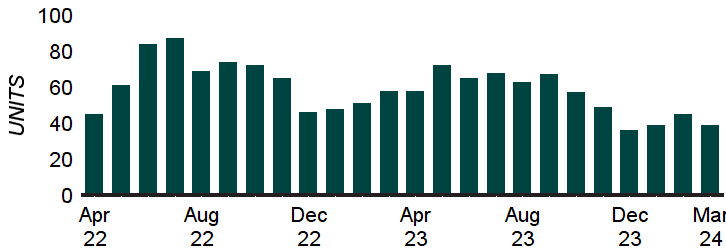
# MARCH 2024 MARKET REPORT

New Canaan – All Single Family  
Single Family For Sale

|                        | March 2024  | CHANGE FROM February 2024 | CHANGE FROM March 2023 |
|------------------------|-------------|---------------------------|------------------------|
| MEDIAN SALE PRICE      | \$2,256,000 | ▼ -10.70%                 | ▲ 25.90%               |
| AVERAGE SALE PRICE     | \$2,242,666 | ▼ -15.40%                 | ▲ 4.20%                |
| UNITS SOLD             | 12          | ▲ 100.00%                 | ▼ -25.00%              |
| AVERAGE DAYS ON MARKET | 91          | ▼ -2.20%                  | ▲ 13.80%               |
| % OF SALES PRICE       | 102.48      | ▲ 8.40%                   | ▲ 2.40%                |
| UNITS FOR SALE         | 42          | ▼ -6.70%                  | ▼ -34.40%              |
| MONTHS OF INVENTORY    | 3.50        | ▼ -53.30%                 | ▼ -12.50%              |

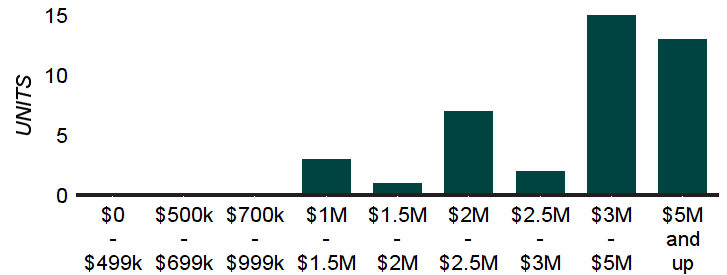
## HOMES FOR SALE

Number of homes listed for sale, end of month



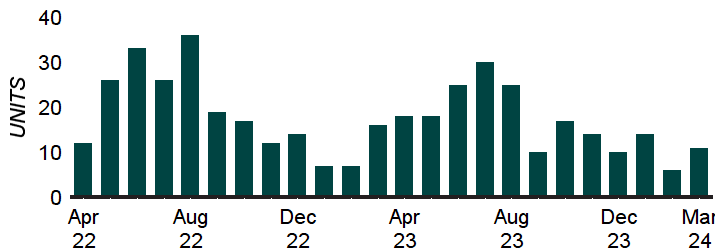
## HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



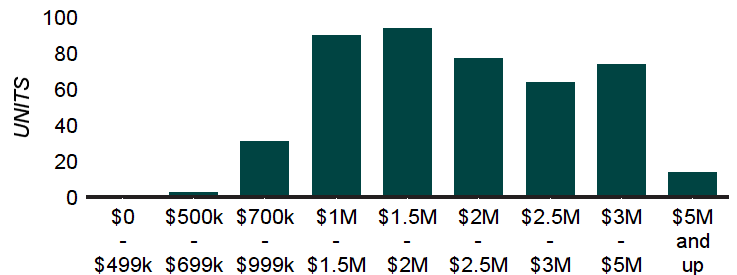
## HOMES SOLD

Number of homes sold



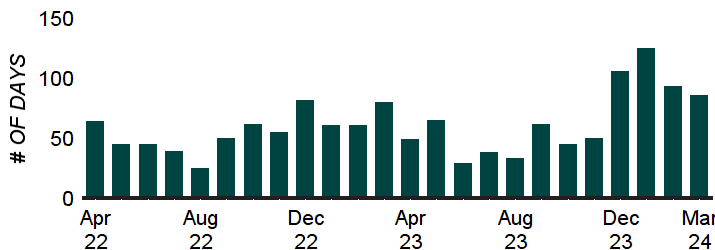
## HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



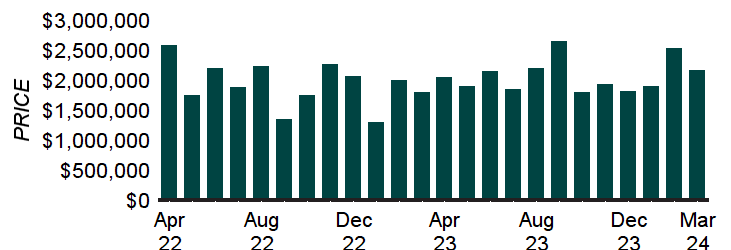
## DAYS ON MARKET - SOLDS

Average days on market for all homes sold



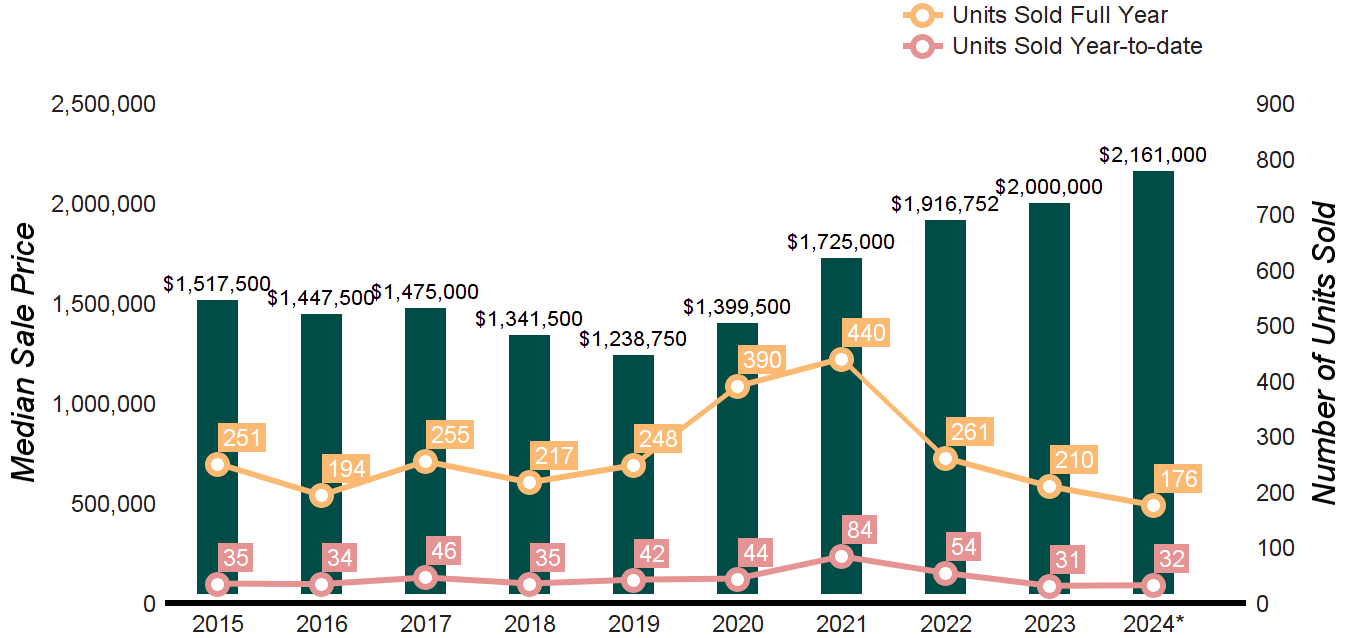
## MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



# TEN-YEAR MARKET HISTORY

New Canaan - All Single Family  
Single Family For Sale



|                          | 2015        | 2016        | 2017        | 2018        | 2019        | 2020        | 2021        | 2022        | 2023        | 2024*       |
|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>UNITS SOLD</b>        | 251         | 194         | 255         | 217         | 248         | 390         | 440         | 261         | 210         | 176         |
|                          | 0%          | ▼ 23%       | ▲ 31%       | ▼ 15%       | ▲ 14%       | ▲ 57%       | ▲ 13%       | ▼ 41%       | ▼ 20%       | ▼ 16%       |
| <b>MEDIAN SOLD PRICE</b> | \$1,517,500 | \$1,447,500 | \$1,475,000 | \$1,341,500 | \$1,238,750 | \$1,399,500 | \$1,725,000 | \$1,916,752 | \$2,000,000 | \$2,161,000 |
|                          | ▼ 9%        | ▼ 5%        | ▲ 2%        | ▼ 9%        | ▼ 8%        | ▲ 13%       | ▲ 23%       | ▲ 11%       | ▲ 4%        | ▲ 8%        |