

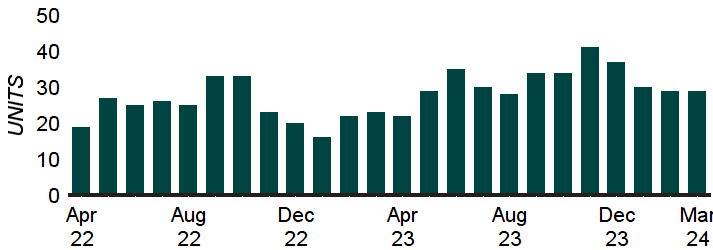
MARCH 2024 MARKET REPORT

Beacon
Single Family

	March 2024	CHANGE FROM February 2024	CHANGE FROM March 2023
MEDIAN SALE PRICE	\$389,000	▼ -26.30%	▼ -1.80%
AVERAGE SALE PRICE	\$436,333	▼ -20.30%	▲ 10.20%
UNITS SOLD	3	▼ -62.50%	▲ 50.00%
AVERAGE DAYS ON MARKET	24	▼ -69.60%	▼ -73.00%
% OF SALES PRICE	92.38	▼ -7.70%	▼ -5.50%
UNITS FOR SALE	29	0.00%	▲ 26.10%
MONTHS OF INVENTORY	9.70	▲ 169.40%	▼ -15.70%

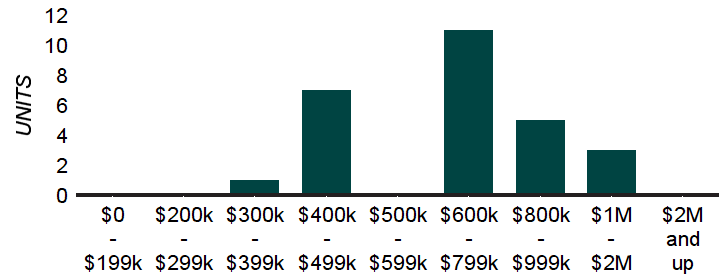
HOMES FOR SALE

Number of homes listed for sale, end of month



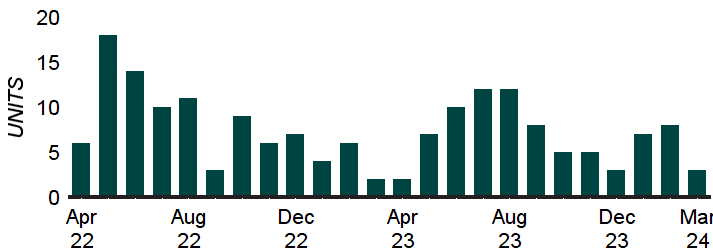
HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



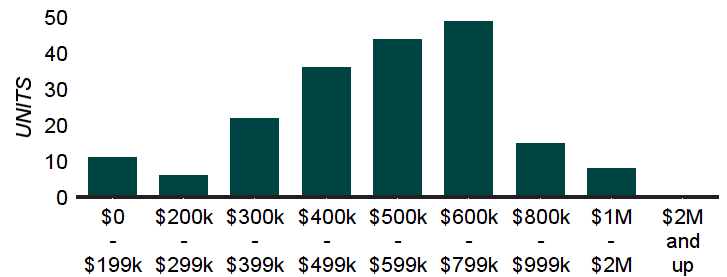
HOMES SOLD

Number of homes sold



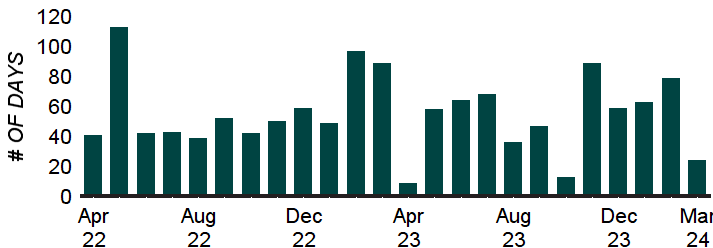
HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



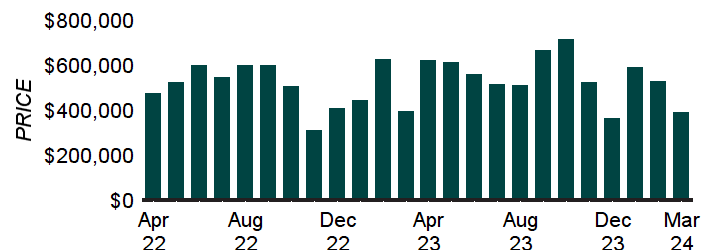
DAYS ON MARKET - SOLDS

Average days on market for all homes sold



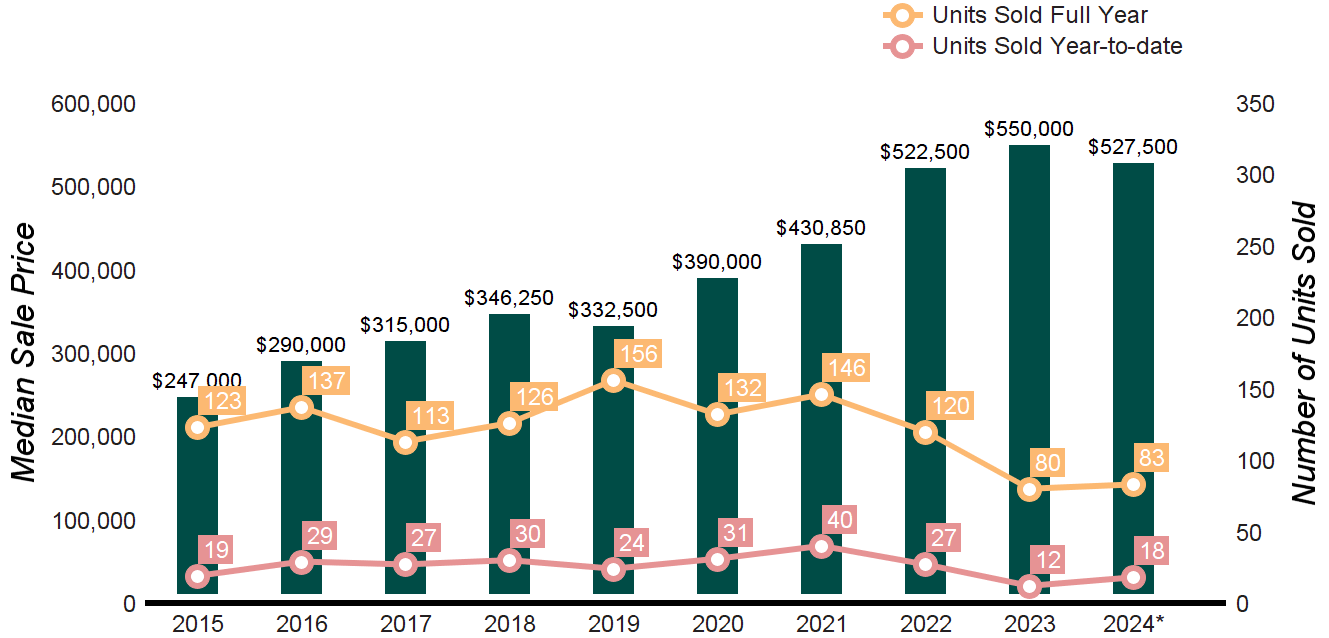
MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



TEN-YEAR MARKET HISTORY

Beacon
Single Family



	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
UNITS SOLD	123	137	113	126	156	132	146	120	80	83
	▲ 37%	▲ 11%	▼ 18%	▲ 12%	▲ 24%	▼ 15%	▲ 11%	▼ 18%	▼ 33%	▲ 4%
MEDIAN SOLD PRICE	\$247,000	\$290,000	\$315,000	\$346,250	\$332,500	\$390,000	\$430,850	\$522,500	\$550,000	\$527,500
	▲ 11%	▲ 17%	▲ 9%	▲ 10%	▼ 4%	▲ 17%	▲ 10%	▲ 21%	▲ 5%	▼ 4%

Data source: Onekey MLS, Single Family Homes. Information believed to be accurate but not warranted.
Copyright ©2024 Houlihan Lawrence. All rights reserved.
*2024 year-to-date Homes and Median Price are through 3/31/2024
For 2024, Homes on Full-Year Line Graph are annualized based on actual sales year-to-date